

# 1st Annual Lunchtime Lecture Series

*The Baltic Exchange and Institute of Chartered Shipbrokers present a series of bi-monthly lectures in Shanghai, Singapore, Athens and London for brokers and operations professional development.*

Introducing you to industry thought leaders who will share their views on important topical events and trends, use of financial tools, shipping law and best practice. These lectures will bring into sharp focus how knowledge of these vital areas benefit broking teams and their ability to act as professional advocates for their owners and charterers.

Taking place on the same date at 13:00 in all four locations each lecture concisely presents attendees with a wealth of experience and insight from senior shipping executives on a specific area of the industry.

## Free to Baltic and Institute Members

### Non-members:

£100 London / SG\$100 Singapore /  
¥500 Shanghai / €100 Athens  
Light lunch included

Attendees must register by email to  
[membership@ics.org.uk](mailto:membership@ics.org.uk)

Reference codes: [BXICS05L](#) / [BXICS05SG](#) / [BXICS05SH](#) /  
[BXICS05A](#) (please use code relevant to your city)

**30 May 2018 / 13:00–14:30**

### Money Walks / Money Talks

A masterclass in the hedging and financial instruments used by shipping principals

**Singapore (BXICS05SG):** Raghu Raghunath,  
Former Head of Noble Chartering Ltd

**London (BXICS05L):** John Banaskiewicz, MD,  
Freight Investor Services

**Athens (BXICS05A):** Katerina Stathopoulou,  
Executive Director, Investments & Finance

### Shipping Supply-Demand Dynamics

**Shanghai (BXICS05SH):** Speaker tbc

Join our guest analysts as they examine the economic factors that have caused the major changes in shipping rates over the past 12 months and look into what they anticipate will cause the most impact on freight markets throughout the remainder of 2018.

## PREVIOUS LECTURES - 2017

1: 31 January 2017

**Legal Eagles:** A masterclass on the legal principles underpinning Shipping and commodity transactions

Singapore: Toby Stephens, Partner HFW  
London: Guy Main, Senior Manager, HFW

2: 29 November 2017

**West looks East – the future for broking in Europe & Asia**

Singapore: Senior Shipping Executive and shipping services expert; Jagmeet Makkar  
London: Former Chartering Manager, Shipping lawyer and Maritime Policy expert, UK Chamber of Shipping; Matthew Wright

3: 28 September 2017

**How not to damage your broking career: Common and costly mistakes and how to avoid them**

Singapore: Robert Voelzer of AAL  
London: Andrew Jamieson of ITIC

## PREVIOUS LECTURES - 2018

4: 28 March 2018

**P&I Clubs and FDD Cover**

Shanghai: Gary Chen, Director, North of England P&I  
Singapore: Lee Wai Pong, Regional Advisor, UK P&I  
Athens: Alex Gray, Claims Exec, UK P&I

**Trading Tools**

London: Peter Andersen, Senior Director, Genscape

London Lectures: The Baltic Exchange, 38 St Mary Axe, London EC3A 8BH

Singapore Lectures: Singapore Exchange, 2 Shenton Way, #02-02 SGX Centre 1, Singapore 068804

Shanghai Lectures: 42F, Shanghai Tower, 501 Yincheng Middle Rd, Pudong New Area, Shanghai 200000

Venue kindly provided by [Lujiazui Shipping Association](#)

Athens Lectures: Institute of Chartered Shipbrokers Greece Branch, 1 Platonos & 18 Sotiros Dios Str, Pireaus 18535

Venue sponsor

