



# Shipping Lunchtime Lecture Series

The Baltic Exchange and Institute of Chartered Shipbrokers present a series of bi-monthly lectures in Shanghai, Singapore and London for brokers and operations professionals.

Thought leaders will share views on industry events, trends, tools, and best practice covering areas from maritime law and insurance to financial instruments and technology. Bring into sharp focus, the tools and issues that clients base trading decisions on and develop your understanding of best practice in broking through learning from industry experts.

## **Free to Baltic and Institute Members**

## Non-members:

£100 London / SG\$100 Singapore / ¥500 Shanghai / €100 Athens Light lunch included

Attendees must register by email to **membership@ics.org.uk** 

Reference codes: BXICS04L / BXICS04SG / BXICS04SH / BXICS04A (please use code relevant to your city)

#### **UPCOMING LECTURE**

28 March 2018 / 13:00-14:30

#### **P&I CLUBS AND FDD COVER**

**Shanghai:** Gary Chen, Director – China, North of England P&I Club

Singapore: Lee Wai Pong - Regional Advisor, UK P&I Club Experts from the P&I world uncover the resources, structure and risks involved in this unique form of insurance. From charterparty to casualty, join the experts as they explain workings of a club, how they provide cover for members and examine liabilities and response at each stage of the claims process.

## TRADING TOOLS: POSITIONING AND RISK

London: Join Peter Andersen, Senior Director, Genscape in analysing reactions and commercial decisions in the run-up to the American grain and hurricane seasons. Using satellite technology, big data and infrastructure monitoring, how do traders and owners approach opportunity and risk through these cycles and what impact did these have on freight rates as commodity and weather news broke throughout 2017.

## **LATER IN THE SERIES**

30 May 2018 (BXICS05 + relevant city code)

#### Money walks / money talks

A masterclass in the hedging and financial instruments used by shipping principals Singapore: Raghu Raghunath, Former Head of Noble Chartering Ltd London: John Banaskiewicz, MD, Freight Investor Services

#### **Shipping supply demand dynamics**

Join our guest analysts as they examine the economic factors that have caused the major changes in shipping rates over the past 12 months and look into what they anticipate will cause the most impact on freight markets throughout the remainder of 2018.

Shanghai: Speaker tbc Athens: Speaker tbc

## **PREVIOUS LECTURES**

29 November 2017

West looks East – the future for broking in Europe & Asia

Singapore: Senior Shipping Executive and shipping services expert; Jagmeet Makkar London: Former Chartering Manager, Shipping lawyer and Maritime Policy expert, UK Chamber of Shipping: Matthew Wright

28 September 2017

How not to damage your broking career: Common and costly mistakes and how to avoid them

Singapore: Robert Voelzer of AAL London: Andrew Jamieson of ITIO

31 January 2017

Legal Eagles: A masterclass on the legal principles underpinning Shipping and commodity transactions

Singapore: Toby Stephens, Partner HFW London: Guy Main, Senior Manager, HFW

London Lectures: Baltic Exchange, 38 St Mary Axe, London EC3A 8BH

Singapore Lectures: Singapore Exchange, 2 Shenton Way, #02-02 SGX Centre 1, Singapore 068804

Shanghai Lectures: 42F, Shanghai Tower, 501 Yincheng Middle Rd, Pudong New Area, Shanghai, 200000

Venue kindly provided by Lujiazui Shipping Association

Athens Lectures: venue tho



Venue sponsor